

Program # 16 Season Saver & Pansy  
 Effective Date: May 1, 2017 – December 25, 2017  
 F.O.B: Delivered, MI (Point of origin – Litchfield, MI)

### C. Raker & Sons - Fall & Pansy Plug Program

- All prices include delivery
- 3 sizes to choose from:
  - 128 cell size sold as 128/tr
  - 288 cell size sold as 285/tr
  - 338 cell size sold as 335/tr for pansies and violas
- Annual accumulated volume discounts available
- Please see program #716 Season Saver for full Raker fall listing

| Item #   | Tag Rule | Variety   | 128/tray (ABB) |         | 285/tray (BX) |         | 335/tray (CR) |         |
|----------|----------|---|----------------|---------|---------------|---------|---------------|---------|
|          |          |   | Each           | Tray    | Each          | Tray    | Each          | Tray    |
| 16-62061 | T3       | KALE EDIBLE ORNAMENTAL RED RUSSIAN                |                |         | 0.195         | \$55.57 |               |         |
| 16-62062 | T3       | KALE EDIBLE ORNAMENTAL REDBOR                     |                |         | 0.220         | \$62.70 |               |         |
| 16-62063 | T3       | KALE EDIBLE ORNAMENTAL WINTERBOR                  |                |         | 0.205         | \$58.42 |               |         |
| 16-71639 | T3       | KALE EDIBLE PIGEON VICTORIA (PINK)                |                |         | 0.205         | \$58.42 |               |         |
| 16-55721 | T3       | KALE FLOWERING CORAL PRINCE (White Feather Leaf)  |                |         | 0.200         | \$57.00 |               |         |
| 16-55993 | T3       | KALE FLOWERING CORAL QUEEN (Red)                  |                |         | 0.200         | \$57.00 |               |         |
| 16-80711 | T3       | KALE FLOWERING GLAMOUR RED                        |                |         | 0.265         | \$75.52 |               |         |
| 16-80581 | T3       | KALE FLOWERING NAGOYA MIX                         |                |         | 0.200         | \$57.00 |               |         |
| 16-80582 | T3       | KALE FLOWERING NAGOYA RED                         |                |         | 0.200         | \$57.00 |               |         |
| 16-80583 | T3       | KALE FLOWERING NAGOYA ROSE                        |                |         | 0.200         | \$57.00 |               |         |
| 16-80584 | T3       | KALE FLOWERING NAGOYA WHITE                       |                |         | 0.200         | \$57.00 |               |         |
| 16-71637 | T3       | KALE FLOWERING PIGEON PURPLE                      |                |         | 0.205         | \$58.42 |               |         |
| 16-71638 | T3       | KALE FLOWERING PIGEON RED                         |                |         | 0.205         | \$58.42 |               |         |
| 16-71640 | T3       | KALE FLOWERING PIGEON WHITE                       |                |         | 0.205         | \$58.42 |               |         |
| 16-72288 | T3       | PANSY BLUEBERRY THRILL (Soft Pastel Shades)       |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-74964 | T3       | PANSY COLOSSUS BLOTCH MIX                         |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-59192 | T3       | PANSY COLOSSUS DEEP BLUE BLOTCH                   |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-80259 | T3       | PANSY COLOSSUS FIRE                               |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-59191 | T3       | PANSY COLOSSUS FORMULA MIX                        | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76567 | T3       | PANSY COLOSSUS LAVENDER MEDLEY                    |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76568 | T3       | PANSY COLOSSUS LEMON SHADES                       |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-72289 | T3       | PANSY COLOSSUS NEON VIOLET (Blotch)               |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-80260 | T3       | PANSY COLOSSUS OCEAN (Blotch)                     |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76569 | T3       | PANSY COLOSSUS PURE ROSE (Clear)                  |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-66611 | T3       | PANSY COLOSSUS PURPLE BLOTCH                      |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-59193 | T3       | PANSY COLOSSUS RED BLOTCH                         |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-59194 | T3       | PANSY COLOSSUS ROSE BLOTCH                        |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76570 | T3       | PANSY COLOSSUS ROSE MEDLEY                        |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76571 | T3       | PANSY COLOSSUS TRICOLOR                           |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-73253 | T3       | PANSY COLOSSUS WHITE (Clear)                      |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-59195 | T3       | PANSY COLOSSUS WHITE BLOTCH                       |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76572 | T3       | PANSY COLOSSUS WHITE W/PURPLE WING                |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-73254 | T3       | PANSY COLOSSUS YELLOW (Clear)                     |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-59196 | T3       | PANSY COLOSSUS YELLOW BLOTCH                      |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-3502  | T3       | PANSY COOL WAVE BERRIES N CREAM MIX               | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-30812 | T3       | PANSY COOL WAVE BLUE SKIES                        | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-85964 | T3       | PANSY COOL WAVE BLUEBERRY SWIRL (Blue and Yellow) | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-88010 | * T3     | PANSY COOL WAVE FIRE                              | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-82143 | T3       | PANSY COOL WAVE FROST                             | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-3500  | T3       | PANSY COOL WAVE GOLDEN YELLOW                     | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-32919 | T3       | PANSY COOL WAVE LEMON SURPRISE                    | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-81250 | T3       | PANSY COOL WAVE MIX                               | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-68208 | T3       | PANSY COOL WAVE MORPHO                            | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-3503  | T3       | PANSY COOL WAVE PASTEL MIX                        | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-3501  | T3       | PANSY COOL WAVE PURPLE                            | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-88001 | * T3     | PANSY COOL WAVE RASPBERRY                         | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-85946 | T3       | PANSY COOL WAVE SUNSHINE N WINE                   | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-82144 | T3       | PANSY COOL WAVE VIOLET WING                       | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-82239 | T3       | PANSY COOL WAVE WHITE                             | 0.545          | \$69.76 | 0.325         | \$92.62 |               |         |
| 16-33341 | T3       | PANSY CROWN AZURE (Blue)                          |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-3371  | T3       | PANSY CROWN BLUE                                  |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-3373  | T3       | PANSY CROWN GOLDEN                                |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |

| Item #   | Tag Rule | Variety                                       | 128/tray (ABB) |         | 285/tray (BX) |         | 335/tray (CR) |         |
|----------|----------|---|----------------|---------|---------------|---------|---------------|---------|
|          |          |   | Each           | Tray    | Each          | Tray    | Each          | Tray    |
| 16-3271  | T3       | PANSY CROWN MIX                               |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-3374  | T3       | PANSY CROWN ORANGE                            |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-3375  | T3       | PANSY CROWN PURPLE                            |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-3376  | T3       | PANSY CROWN ROSE                              |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-3378  | T3       | PANSY CROWN WHITE                             |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-3379  | T3       | PANSY CROWN YELLOW                            |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-3380  | T3       | PANSY CROWN YELLOW SPLASH                     |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71649 | T3       | PANSY DELTA BERRY TART MIX                    | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-34015 | T3       | PANSY DELTA BLAZE MIX                         | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71643 | T3       | PANSY DELTA BUTTERED POPCORN MIX              | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63594 | T3       | PANSY DELTA CITRUS MIX                        | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-72546 | T3       | PANSY DELTA COTTON CANDY MIX                  | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-58382 | T3       | PANSY DELTA FIRE (Blotch)                     | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-33039 | T3       | PANSY DELTA FORMULA MIX                       | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-69374 | T3       | PANSY DELTA FRUIT SALAD MIX                   | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-56707 | T3       | PANSY DELTA LAVENDER BLUE SHADES              | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-34017 | T3       | PANSY DELTA MONET MIX                         | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-33025 | T3       | PANSY DELTA PINK SHADES                       | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-86830 | T3       | PANSY DELTA PREMIUM APPLE CIDER MIX           | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70280 | T3       | PANSY DELTA PREMIUM BEACONSFIELD              | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71644 | T3       | PANSY DELTA PREMIUM BLOTCH MIX                | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-4599  | T3       | PANSY DELTA PREMIUM BLUE BLOTCH               | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-53572 | T3       | PANSY DELTA PREMIUM COOL WATER MIX            | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-85965 | T3       | PANSY DELTA PREMIUM DEEP BLUE                 | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-78333 | T3       | PANSY DELTA PREMIUM GOLD BLOTCH               | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76581 | T3       | PANSY DELTA PREMIUM MARINA (Clear and Blotch) | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-75641 | T3       | PANSY DELTA PREMIUM MIX                       | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70281 | T3       | PANSY DELTA PREMIUM NEON VIOLET (W/FACE)      | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71645 | T3       | PANSY DELTA PREMIUM PERSIAN MEDLEY            | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-52951 | T3       | PANSY DELTA PREMIUM PRIMROSE BLOTCH           | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-68478 | T3       | PANSY DELTA PREMIUM PURE GOLDEN YELLOW        | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63505 | T3       | PANSY DELTA PREMIUM PURE LEMON                | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-73249 | T3       | PANSY DELTA PREMIUM PURE LIGHT BLUE           | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-33026 | T3       | PANSY DELTA PREMIUM PURE ORANGE               | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-65718 | T3       | PANSY DELTA PREMIUM PURE PRIMROSE             | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-64051 | T3       | PANSY DELTA PREMIUM PURE VIOLET               | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-64052 | T3       | PANSY DELTA PREMIUM PURE WHITE                | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-33032 | T3       | PANSY DELTA PREMIUM PURE YELLOW               | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-64054 | T3       | PANSY DELTA PREMIUM RED BLOTCH                | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70282 | T3       | PANSY DELTA PREMIUM ROSE BLOTCH               | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63503 | T3       | PANSY DELTA PREMIUM SPIRIT MIX                | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-54993 | T3       | PANSY DELTA PREMIUM TAPESTRY                  | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-73299 | T3       | PANSY DELTA PREMIUM TRUE BLUE (Clear)         | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76580 | T3       | PANSY DELTA PREMIUM VIOLET AND WHITE          | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70283 | T3       | PANSY DELTA PREMIUM WHITE BLOTCH              | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-64584 | T3       | PANSY DELTA PREMIUM YELLOW BLOTCH             | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-65659 | T3       | PANSY DELTA PREMIUM YELLOW W/PURPLE WING      | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-72547 | T3       | PANSY DELTA PUMPKIN PIE MIX                   | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-33038 | T3       | PANSY DELTA PURE COLORS MIX                   | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-33028 | T3       | PANSY DELTA PURE RED                          | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-33029 | T3       | PANSY DELTA PURE ROSE                         | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71646 | T3       | PANSY DELTA STRAWBERRY SHORTCAKE MIX          | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-34018 | T3       | PANSY DELTA TRI COLOR MIX                     | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70614 | T3       | PANSY DELTA WATERCOLORS MIX (Pastels)         | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71647 | T3       | PANSY DELTA WINE AND CHEESE MIX               | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-3507  | T3       | PANSY FRIZZLE SIZZLE FORMULA MIX              |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-85391 | T3       | PANSY GRANDIO BLOTCHED COLORS MIX             |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-88013 | * T3     | PANSY GRANDIO BLUE BLOTCH                     |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-86004 | T3       | PANSY GRANDIO BRIGHT COLORS MIX               |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-86005 | T3       | PANSY GRANDIO CITRUS MIX                      |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-85392 | T3       | PANSY GRANDIO CLEAR COLORS MIX                |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-84420 | T3       | PANSY GRANDIO CLEAR GOLDEN                    |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-84421 | T3       | PANSY GRANDIO CLEAR ORANGE                    |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-84422 | T3       | PANSY GRANDIO CLEAR PURPLE                    |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-84423 | T3       | PANSY GRANDIO CLEAR ROSE                      |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-84424 | T3       | PANSY GRANDIO CLEAR WHITE                     |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-84425 | T3       | PANSY GRANDIO DEEP BLUE BLOTCH                |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |



| Item #   | Tag Rule | Variety   | 128/tray (ABB) |         | 285/tray (BX) |         | 335/tray (CR) |         |
|----------|----------|---|----------------|---------|---------------|---------|---------------|---------|
|          |          |   | Each           | Tray    | Each          | Tray    | Each          | Tray    |
| 16-86006 | T3       | PANSY GRANDIO MASQUERADE                                    |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-86007 | T3       | PANSY GRANDIO ROSE BLOTCH                                   |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-86008 | T3       | PANSY GRANDIO ROYALTY MIX                                   |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-84426 | T3       | PANSY GRANDIO TRUE BLUE                                     |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-84427 | T3       | PANSY GRANDIO WHITE BLOTCH                                  |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-84428 | T3       | PANSY GRANDIO WHITE ROSE BLOTCH                             |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-84429 | T3       | PANSY GRANDIO YELLOW BLOTCH                                 |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-81355 | T3       | PANSY HALLOWEEN II (Black)                                  |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70210 | T3       | PANSY KARMA BLUE BUTTERFLY                                  |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-86009 | T3       | PANSY KARMA BLUE SUN  |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-82242 | T3       | PANSY KARMA MIDNIGHT SUN                                    |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-82244 | T3       | PANSY KARMA STRAWBERRY CREAM                                |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-86010 | T3       | PANSY MAJESTIC GIANT II AUTUMN MIX                          |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-62525 | T3       | PANSY MAJESTIC GIANT II BLUE JEANS                          |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63522 | T3       | PANSY MAJESTIC GIANT II BLUE W/WHITE (Blotch)               |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-68219 | T3       | PANSY MAJESTIC GIANT II CLEAR MIX                           |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-86011 | T3       | PANSY MAJESTIC GIANT II CLEAR PURPLE                        |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-86014 | T3       | PANSY MAJESTIC GIANT II CLEAR WHITE                         |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-82245 | T3       | PANSY MAJESTIC GIANT II CLEAR YELLOW                        |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-68479 | T3       | PANSY MAJESTIC GIANT II DEEP BLUE BLOTCH                    |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71650 | T3       | PANSY MAJESTIC GIANT II FIRE (Blotch)                       |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-73261 | T3       | PANSY MAJESTIC GIANT II GIRLFRIENDS MIX                     |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-65719 | T3       | PANSY MAJESTIC GIANT II MARINA SHADES                       |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-84430 | T3       | PANSY MAJESTIC GIANT II MID BLUE                            |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-3140  | T3       | PANSY MAJESTIC GIANT II MIX                                 |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63526 | T3       | PANSY MAJESTIC GIANT II PURPLE BLOTCH                       |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63527 | T3       | PANSY MAJESTIC GIANT II RED BLOTCH                          |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63528 | T3       | PANSY MAJESTIC GIANT II ROSALYN (Blotch)                    |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-3151  | T3       | PANSY MAJESTIC GIANT II ROSE BLOTCH                         |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-67660 | T3       | PANSY MAJESTIC GIANT II SEA BREEZE MIX                      |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-67661 | T3       | PANSY MAJESTIC GIANT II SHERRY (Lt Pink/Yellow/Pink Blotch) |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63530 | T3       | PANSY MAJESTIC GIANT II WHITE BLOTCH                        |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63531 | T3       | PANSY MAJESTIC GIANT II YELLOW BLOTCH                       |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71651 | T3       | PANSY MATRIX AUTUMN BLAZE MIX                               | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-66249 | T3       | PANSY MATRIX BEACONSFIELD                                   | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70211 | T3       | PANSY MATRIX BLOTCH MIX                                     | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70212 | T3       | PANSY MATRIX BLUE BLOTCH                                    | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70213 | T3       | PANSY MATRIX BLUE FROST                                     | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70214 | T3       | PANSY MATRIX CITRUS MIX                                     | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76585 | T3       | PANSY MATRIX CLEAR MIX                                      | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71652 | T3       | PANSY MATRIX COASTAL SUNRISE MIX                            | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71653 | T3       | PANSY MATRIX DEEP BLUE BLOTCH                               | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-68209 | T3       | PANSY MATRIX DENIM  | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-58385 | T3       | PANSY MATRIX HALLOWEEN MIX                                  | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-78337 | T3       | PANSY MATRIX HARVEST MIX                                    | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-84431 | T3       | PANSY MATRIX LAVENDER SHADES                                | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-80261 | T3       | PANSY MATRIX LEMON  | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76586 | T3       | PANSY MATRIX LIGHT BLUE (Clear)                             | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70215 | T3       | PANSY MATRIX MIX  | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-73262 | T3       | PANSY MATRIX MORPHEUS (Clear)                               | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70216 | T3       | PANSY MATRIX OCEAN (Blue w/Blotch)                          | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70217 | T3       | PANSY MATRIX OCEAN BREEZE MIX                               | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70218 | T3       | PANSY MATRIX ORANGE (Clear)                                 | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70219 | T3       | PANSY MATRIX PRIMROSE                                       | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70220 | T3       | PANSY MATRIX PURPLE (Clear)                                 | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-88008 | * T3     | PANSY MATRIX PURPLE BLOTCH                                  | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76587 | T3       | PANSY MATRIX RASPBERRY SUNDAE MIX                           | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71654 | T3       | PANSY MATRIX RED BLOTCH                                     | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-73263 | T3       | PANSY MATRIX RED WING                                       | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76588 | T3       | PANSY MATRIX ROSE (Clear)                                   | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71655 | T3       | PANSY MATRIX ROSE BLOTCH                                    | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76589 | T3       | PANSY MATRIX ROSE WING                                      | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-78338 | T3       | PANSY MATRIX SANGRIA  | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-53865 | T3       | PANSY MATRIX SOLAR FLARE                                    | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-78339 | T3       | PANSY MATRIX SUNFIRE MIX                                    | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70222 | T3       | PANSY MATRIX SUNRISE  | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-80258 | T3       | PANSY MATRIX TRI COLOR MIX                                  | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |

| Item #   | Tag Rule | Variety  | 128/tray (ABB) |         | 285/tray (BX) |         | 335/tray (CR) |         |
|----------|----------|--|----------------|---------|---------------|---------|---------------|---------|
|          |          |  | Each           | Tray    | Each          | Tray    | Each          | Tray    |
| 16-80265 | T3       | PANSY MATRIX TRUE BLUE (Clear)                 | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70223 | T3       | PANSY MATRIX WHITE (Clear)                     | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70224 | T3       | PANSY MATRIX WHITE BLOTCH                      | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70225 | T3       | PANSY MATRIX YELLOW (Clear)                    | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70226 | T3       | PANSY MATRIX YELLOW BLOTCH                     | 0.489          | \$62.59 | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70919 | T3       | PANSY NATURE ANTIQUE SHADES                    |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-34043 | T3       | PANSY NATURE BEACON                            |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70227 | T3       | PANSY NATURE BLUE AND YELLOW                   |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76590 | T3       | PANSY NATURE FROSTY BLUE                       |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71656 | T3       | PANSY NATURE FROSTY ROSE                       |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63532 | T3       | PANSY NATURE LEMON YELLOW                      |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-34045 | T3       | PANSY NATURE MIX                               |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71658 | T3       | PANSY NATURE MULBERRY SHADES                   |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-34046 | T3       | PANSY NATURE OCEAN                             |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63533 | T3       | PANSY NATURE ORANGE                            |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71659 | T3       | PANSY NATURE PLUM PURPLE                       |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70228 | T3       | PANSY NATURE RED AND YELLOW                    |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-65671 | T3       | PANSY NATURE RED BLOTCH                        |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-34048 | T3       | PANSY NATURE ROSE BLOTCH                       |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-82259 | T3       | PANSY NATURE ROSE PICOTEE                      |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-71660 | T3       | PANSY NATURE ROSE PINK                         |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-34049 | T3       | PANSY NATURE WHITE                             |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-34050 | T3       | PANSY NATURE YELLOW                            |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76591 | T3       | PANSY NATURE YELLOW BLOTCH                     |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70229 | T3       | PANSY PANOLA LILAC SHADES                      |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63545 | T3       | PANSY PANOLA PINK SHADES                       |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-4673  | T3       | PANSY PANOLA PRIMROSE                          |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-67596 | T3       | PANSY PANOLA SILHOUETTE MIX                    |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63536 | T3       | PANSY PANOLA XP AUTUMN BLAZE MIX               |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76592 | T3       | PANSY PANOLA XP BABY BOY MIX                   |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63537 | T3       | PANSY PANOLA XP BEACONSFIELD                   |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76593 | T3       | PANSY PANOLA XP BLACKBERRY SUNDAE MIX          |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-67591 | T3       | PANSY PANOLA XP BLOTCH MIX                     |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-75355 | T3       | PANSY PANOLA XP CITRUS MIX                     |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-67592 | T3       | PANSY PANOLA XP CLEAR MIX                      |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-73266 | T3       | PANSY PANOLA XP DEEP BLUE BLOTCH               |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-73267 | T3       | PANSY PANOLA XP DEEP ORANGE                    |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63540 | T3       | PANSY PANOLA XP FIRE                           |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76573 | T3       | PANSY PANOLA XP HALLOWEEN MIX                  |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76574 | T3       | PANSY PANOLA XP JEWELS N JAZZ MIX              |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63543 | T3       | PANSY PANOLA XP MARINA SHADES                  |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-75341 | T3       | PANSY PANOLA XP MIX                            |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-73251 | T3       | PANSY PANOLA XP PURPLE                         |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63546 | T3       | PANSY PANOLA XP PURPLE FACE                    |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70230 | T3       | PANSY PANOLA XP ROSE PICOTEE                   |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-67594 | T3       | PANSY PANOLA XP SCARLET                        |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76575 | T3       | PANSY PANOLA XP SUNBURST                       |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-75356 | T3       | PANSY PANOLA XP TRUE BLUE                      |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63548 | T3       | PANSY PANOLA XP WHITE                          |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-4676  | T3       | PANSY PANOLA XP WHITE BLOTCH                   |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-76576 | T3       | PANSY PANOLA XP YELLOW                         |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-63551 | T3       | PANSY PANOLA XP YELLOW BLOTCH                  |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-70231 | T3       | PANSY PANOLA YELLOW AND PURPLE                 |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-34061 | T3       | PANSY ULTIMA MORPHO (Blue and Yellow)          |                |         | 0.210         | \$59.85 | 0.190         | \$63.65 |
| 16-86012 | T3       | PANSY WINE FLASH (Formerly Dynamite)           |                |         | 0.215         | \$61.27 | 0.190         | \$63.65 |
| 16-3443  | T3       | PANSY WONDERFALL BLUE BLOTCH (Trailing)        | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |
| 16-82248 | T3       | PANSY WONDERFALL BLUE PICOTEE SHADES           | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |
| 16-53879 | T3       | PANSY WONDERFALL COOL WATER MIX                | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |
| 16-82249 | T3       | PANSY WONDERFALL LAVENDER PICOTEE SHADES       | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |
| 16-82247 | T3       | PANSY WONDERFALL MIX                           | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |
| 16-3444  | T3       | PANSY WONDERFALL PURPLE                        | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |
| 16-82251 | T3       | PANSY WONDERFALL PURPLE AND BLUE SHADES        | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |
| 16-84739 | T3       | PANSY WONDERFALL PURPLE W/FACE                 | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |
| 16-82252 | T3       | PANSY WONDERFALL ROSE SHADES W/FACE (Trailing) | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |
| 16-53886 | T3       | PANSY WONDERFALL TRICOLOR MIX                  | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |
| 16-3445  | T3       | PANSY WONDERFALL WHITE (Trailing)              | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |
| 16-3446  | T3       | PANSY WONDERFALL YELLOW (Trailing)             | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |



| Item #   | Tag Rule | Variety   | 128/tray (ABB) |         | 285/tray (BX) |         | 335/tray (CR) |         |
|----------|----------|---|----------------|---------|---------------|---------|---------------|---------|
|          |          |   | Each           | Tray    | Each          | Tray    | Each          | Tray    |
| 16-3427  | T3       | PANSY WONDERFALL YELLOW BLOTCH                  | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |
| 16-82253 | T3       | PANSY WONDERFALL YELLOW W/RED WING (Trailing)   | 0.512          | \$65.53 | 0.285         | \$81.22 |               |         |
| 16-85956 | T3       | VIOLA COLORMAX BERRY PIE                        |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-85957 | T3       | VIOLA COLORMAX CLEAR ORANGE                     |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-87861 | T3       | VIOLA COLORMAX CLEAR PURPLE                     |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-85959 | T3       | VIOLA COLORMAX ICY BLUE                         |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-87862 | T3       | VIOLA COLORMAX LEMON SPLASH                     |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-85960 | T3       | VIOLA COLORMAX MIX                              |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-85961 | T3       | VIOLA COLORMAX POPCORN                          |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-85962 | T3       | VIOLA COLORMAX PURPLE GLOW                      |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-87864 | T3       | VIOLA COLORMAX ROSE BLOTCH                      |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-87865 | T3       | VIOLA COLORMAX YELLOW JUMP UP                   |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-67043 | T3       | VIOLA JOHNNY JUMP UP (HELEN MOUNT) (Tri-Color)  | 0.435          | \$55.68 | 0.195         | \$55.57 | 0.169         | \$56.61 |
| 16-6345  | T3       | VIOLA KING HENRY (Tri-Color)                    | 0.435          | \$55.68 | 0.195         | \$55.57 | 0.169         | \$56.61 |
| 16-71669 | T3       | VIOLA PENNY ALL SEASONS MIX                     |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-65669 | T3       | VIOLA PENNY AZURE DAWN                          |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-33312 | T3       | VIOLA PENNY AZURE TWILIGHT                      |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6410  | T3       | VIOLA PENNY AZURE WING                          |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-65670 | T3       | VIOLA PENNY BEACONSFIELD                        |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-88002 | * T3     | VIOLA PENNY BLACK                               |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6416  | T3       | VIOLA PENNY BLUE                                |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-58392 | T3       | VIOLA PENNY CITRUS MIX                          |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-76577 | T3       | VIOLA PENNY CLEAR YELLOW                        |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-34072 | T3       | VIOLA PENNY DEEP BLUE                           |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-70235 | T3       | VIOLA PENNY DEEP MARINA                         |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6767  | T3       | VIOLA PENNY DENIM JUMP UP                       |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-70236 | T3       | VIOLA PENNY JUMP UP MIX                         |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-62593 | T3       | VIOLA PENNY LANE MIX                            |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-70237 | T3       | VIOLA PENNY LAVENDER SHADES                     |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-70238 | T3       | VIOLA PENNY MARINA                              |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-76578 | T3       | VIOLA PENNY MARLIES                             |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6768  | T3       | VIOLA PENNY MICKEY                              |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-58393 | T3       | VIOLA PENNY ORANGE                              |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6407  | T3       | VIOLA PENNY ORANGE JUMP-UP                      |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-73271 | T3       | VIOLA PENNY ORCHID                              |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-73272 | T3       | VIOLA PENNY PEACH JUMP UP                       |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6772  | T3       | VIOLA PENNY PRIMROSE BICOLOR                    |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-84432 | T3       | VIOLA PENNY PRIMROSE BLOTCH                     |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78341 | T3       | VIOLA PENNY PRIMROSE PICOTEE                    |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-84433 | T3       | VIOLA PENNY PURPLE MARINA                       |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-73273 | T3       | VIOLA PENNY PURPLE PICOTEE                      |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-67638 | T3       | VIOLA PENNY RED BLOTCH                          |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6771  | T3       | VIOLA PENNY RED WING                            |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6769  | T3       | VIOLA PENNY ROSE BLOTCH                         |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-63556 | T3       | VIOLA PENNY VIOLET                              |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6413  | T3       | VIOLA PENNY VIOLET FLARE                        |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-34073 | T3       | VIOLA PENNY WHITE                               |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6770  | T3       | VIOLA PENNY WHITE BLOTCH                        |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-67639 | T3       | VIOLA PENNY WHITE JUMP UP                       |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-67640 | T3       | VIOLA PENNY WINTER MIX                          |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6415  | T3       | VIOLA PENNY YELLOW                              |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-67641 | T3       | VIOLA PENNY YELLOW BLOTCH                       |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-58395 | T3       | VIOLA PENNY YELLOW JUMP UP                      |                |         | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-34074 | T3       | VIOLA SORBET ANTIQUE SHADES                     | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6425  | T3       | VIOLA SORBET BABYFACE RUBY AND GOLD             | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-34075 | T3       | VIOLA SORBET BLACK DELIGHT (Black w/Yellow Eye) | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-84912 | T3       | VIOLA SORBET BLACK JUMP UP (Black and Purple)   | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6403  | T3       | VIOLA SORBET BLUE HEAVEN                        |                |         | 0.210         | \$59.85 |               |         |
| 16-82255 | T3       | VIOLA SORBET CARMINE ROSE                       | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-85947 | T3       | VIOLA SORBET FIRE                               | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-88004 | * T3     | VIOLA SORBET HONEYBEE                           | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6354  | T3       | VIOLA SORBET ICY BLUE                           | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6469  | T3       | VIOLA SORBET LEMON BLUEBERRY SWIRL              | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-31436 | T3       | VIOLA SORBET LEMON CHIFFON                      | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-58397 | T3       | VIOLA SORBET LILAC ICE                          | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-80616 | T3       | VIOLA SORBET MIDNIGHT GLOW                      | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78350 | T3       | VIOLA SORBET ORCHID ROSE BEACON                 | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |

| Item #   | Tag Rule | Variety  | 128/tray (ABB) |         | 285/tray (BX) |         | 335/tray (CR) |         |
|----------|----------|--|----------------|---------|---------------|---------|---------------|---------|
|          |          |  | Each           | Tray    | Each          | Tray    | Each          | Tray    |
| 16-85948 | T3       | VIOLA SORBET PHANTOM                             | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-80617 | T3       | VIOLA SORBET PINK WING                           | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-68210 | T3       | VIOLA SORBET XP AUTUMN SELECT MIX                | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78342 | T3       | VIOLA SORBET XP BEACONBERRY MIX                  |                |         | 0.210         | \$59.85 |               |         |
| 16-6351  | T3       | VIOLA SORBET XP BEACONSFIELD                     | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-82256 | T3       | VIOLA SORBET XP BLACKBERRY                       | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78343 | T3       | VIOLA SORBET XP BLACKBERRY SUNDAE MIX            | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-68211 | T3       | VIOLA SORBET XP BLOTCH MIX                       | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78344 | T3       | VIOLA SORBET XP BLUE BLOTCH                      | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78345 | T3       | VIOLA SORBET XP BLUEBERRY FROST MIX              |                |         | 0.210         | \$59.85 |               |         |
| 16-66099 | T3       | VIOLA SORBET XP CITRUS MIX                       | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-66252 | T3       | VIOLA SORBET XP COCONUT SWIRL                    | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-88006 | * T3     | VIOLA SORBET XP DEEP ORANGE                      | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6435  | T3       | VIOLA SORBET XP DELFT BLUE                       | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-84915 | T3       | VIOLA SORBET XP DENIM JUMP UP                    | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78346 | T3       | VIOLA SORBET XP HARVEST MIX                      | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-53888 | T3       | VIOLA SORBET XP JUMP UP MIX                      | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-68212 | T3       | VIOLA SORBET XP LAVENDER BRIGHT EYE              | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-65210 | T3       | VIOLA SORBET XP LAVENDER PINK                    | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-86013 | T3       | VIOLA SORBET XP LEMON ICE BLOTCH                 | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-84916 | T3       | VIOLA SORBET XP LEMON JUMP UP                    | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-77052 | T3       | VIOLA SORBET XP LEMON PARFAIT MIX                | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6493  | T3       | VIOLA SORBET XP MARINA                           | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6401  | T3       | VIOLA SORBET XP MIX                              | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-85949 | T3       | VIOLA SORBET XP MORPHO                           | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-72557 | * T3     | VIOLA SORBET XP OCEAN BREEZE MIX                 | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78349 | T3       | VIOLA SORBET XP ORANGE                           | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-86188 | T3       | VIOLA SORBET XP ORANGE JUMP UP                   | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78351 | T3       | VIOLA SORBET XP ORCHIDBERRY FROST MIX            | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-82258 | T3       | VIOLA SORBET XP PINK HALO                        | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6539  | T3       | VIOLA SORBET XP PRIMROSE BLOTCH                  | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78352 | T3       | VIOLA SORBET XP PURPLE                           | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78353 | T3       | VIOLA SORBET XP PURPLE FACE                      | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6442  | T3       | VIOLA SORBET XP RASPBERRY                        | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-88009 | * T3     | VIOLA SORBET XP RASPBERRY SUNDAE MIX             | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-84434 | * T3     | VIOLA SORBET XP RED BLOTCH                       | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-68213 | T3       | VIOLA SORBET XP SPRING SELECT MIX                | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-68459 | * T3     | VIOLA SORBET XP TRUE BLUE                        | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78355 | T3       | VIOLA SORBET XP VIOLET BEACON                    | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78356 | T3       | VIOLA SORBET XP WHITE                            | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6536  | T3       | VIOLA SORBET XP WHITE BLOTCH                     | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-84917 | T3       | VIOLA SORBET XP WHITE JUMP UP                    | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78357 | T3       | VIOLA SORBET XP YELLOW                           | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78358 | T3       | VIOLA SORBET XP YELLOW BLOTCH                    | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-6395  | T3       | VIOLA SORBET XP YELLOW FROST                     | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-78359 | T3       | VIOLA SORBET XP YELLOW JUMP UP (YELLOW DUET)     | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-68214 | T3       | VIOLA SORBET XP YELLOW PINK JUMP UP              | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-86166 | T3       | VIOLA SORBET XP YESTERDAY, TODAY, TOMORROW (YTT) | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-88005 | * T3     | VIOLA SORBET YELLOW VIOLET JUMP UP               | 0.468          | \$59.90 | 0.210         | \$59.85 | 0.186         | \$62.31 |
| 16-67044 | T3       | VIOLA TIGER EYE MIX                              | 0.533          | \$68.22 | 0.235         | \$66.97 | 0.212         | \$71.02 |
| 16-68215 | T3       | VIOLA TIGER EYE RED                              | 0.533          | \$68.22 | 0.235         | \$66.97 | 0.212         | \$71.02 |
| 16-65727 | T3       | VIOLA TIGER EYE YELLOW (Yellow w/Black Veins)    | 0.533          | \$68.22 | 0.235         | \$66.97 | 0.212         | \$71.02 |

|                                      |  |
|--------------------------------------|--|
| Shipping Season:                     | May 1, 2017 – December 25, 2017  |
| Packing & Minimum Order Information: | 1-8 trays of any crop are packed per box. No minimum order requirement. Flexible packing means no minimum to fill the box. Orders under \$300 are welcome, please note they will be subject to a \$19.75 processing fee.   |
| Lead Time:                           | Varies by variety and size. Average lead time is 6-9 weeks.  |
| Freight Charges:                     | Included in the price of the plants for all shipments made within the continental United States. Additional shipping charges of \$3.00/full tray and \$1.50/strip tray will be added for all orders shipping outside the continental 48 states (Alaska & Hawaii).  |
| Ship Methods:                        | FedEx, UPS, Grower Truck for orders of 50+ trays, or Customer Pick-up  |
| F.O.B.                               | Destination – (Point of origin is Litchfield, MI)  |
| Box/Other Charges:                   | Included in the price of the plants. \$26 inspection fee for Canada and up to \$75 inspection fees for shipping restricted plants outside the US.  |
| Custom Orders:                       | All custom requests must be approved. The minimum requirement is 3 trays per item per shipment. For all custom orders, the shipped quantity and invoice may vary 15% more or less than the quantity ordered. Tags are not available for custom sown items.   |
| Tags:                                | Pixie tags are available at 06¢ each in bundles of 25/variety.   |
| Tag Rules:                           | T3 = Tag available on request.   |
| Discounts:                           | 10% Early Order Discount for all orders placed 12 weeks in advance of the ship date. Volume discounts are also available for all orders of 16 trays or more. Please call us for a quote. Yearly volumes of 2,500 trays or more will be quoted on an individual basis.  |
| Claims:                              | Must be reported to Germania Seed Company within 24 hours of receiving plants. Photos are requested to aid in assessing claims when possible. Please take clear photos of any damage to the box and/or plants and include the tray label whenever possible. All requests for credit must be finalized within 21 days of shipment. <b><u>Customers that utilize the FedEx Signature Release Authorization, or waive the requirement to sign for packages via UPS, impair our ability to resolve shipping claims and may limit our liability for any resulting losses.</u></b> |
| Cancellations:                       | Cancellations of listed items can only be honored without charge if production has not been started. There is a 50% restocking fee for any item cancelled after production has started. For custom sown items, there may be additional special handling charges. These will be assessed on a case by case basis.   |

\* ITEMS IN THIS PROGRAM MAY BE COMBINED WITH ALL OTHER RAKER PROGRAMS (mums, poinsettias, perennials, spring annual plugs or EZ Elle plugs) FOR VOLUME DISCOUNTS.