

Table of Contents

Page #	F.O.B.	Program #	
ANNUALS AND PERENNIALS			
5-54	MI	26	C. Raker & Sons <i>(Bedding plant plugs from seed, vegetative annuals, cut flowers, perennials and more)</i>
ANNUALS			
55-72	MN	75	Malmborgs, Inc <i>(Vegetative geraniums, regal geraniums and specialty annuals)</i>
73-92	MI	41	Mast Young Plants <i>(Specialty Vegetative Annuals)</i>
93-108	MN	72	Wagner Greenhouse <i>(Bedding plant plugs, pot crops, herbs and vegetables)</i>
HERBS			
109-111	MD	74	Hillcrest Nursery <i>(Certified organic herbs)</i>
PERENNIALS			
112-124	FL	22	Emerald Coast Growers <i>(Grasses, Native Wonder Collection and perennials)</i>
125-141	PA	01	Green Leaf Plants <i>(Perennials, herbs and groundcovers)</i>
142-150	WA	04	Skagit Gardens <i>(Perennials, herbs, grasses and annuals with a west coast emphasis)</i>
151-173	IA	10 & 20	Swift Greenhouse <i>(Vernalized and small plug perennials, herbs and native plants)</i>
174-194	MI	49	Walters Gardens <i>(Bare root and plug perennials, with an emphasis on hostas and daylilies. Includes Proven Winners Perennial Program)</i>



This is our Early Bird Catalog!
We are excited about this special edition Early Bird Offering. Another catalog with additional programs and resources will follow shortly - this edition represents some of the vendors that are offering significant Early Order Discounts and booking incentives.



In addition to the programs we have printed in this Early Bird Catalog, we will have many more programs coming out shortly. Watch for:

#06	Agri-Starts-Tissue Cultured Tropical Plants and Berries
#12 & 02	Berbee-Cut Flower Bulbs, Bare Root Perennials, and Fall Bulbs
#87	Bosgraaf Greenhouse-Karma Dahlias and Pot Crop Dahlias
#28	Cal Seedling-Bedding Plant Plugs from Seed
#45	Casa Flora-Hardy and Tropical Fern Liners
#26 & 16	C. Raker & Sons-Pansies and Summer Annual Plugs, Mums and Poinsettias
#13	Creek Hill-Grasses, Hydrangeas and other Perennials
#27, 17 & 67	DGI Propagators-Plugs, Mums & Poinsettias
#39	Donahue-Clematis & Climbing Vines
#08, 23 & 09	Green Leaf Plants-Mandevilla, Garden Mums, and Pot Crops (Exacum, Gloxinia, Lisianthus)
#11, 21 & 29	Gro-n-Sell-Cut Flower Plugs, Perennials, Herbs. Vegetative Annuals
#03	Gulley Greenhouse-Perennial Plugs featuring Plant Select & Annuals
#18	Hatchett Creek-Specialty Annuals and Woody Plants w/a Tropical Flair
#38, 68	John den Haan Nursery-Bare Root Perennials for Fall & Spring
#42	Kube Pak, Inc-Annuals, Cut Flowers, and Perennials
#85	Malmborg's Inc-Garden Mums
#61, 71 & 91	Mast Young Plants-Pansies, Garden Mums and Poinsettias
#24, 34 & 14	Millstadt Greenhouse-Syngenta & Selecta liners, Mums and Poinsettias
#43	North Carolina Farms-Foliage Liners and Flowering Plants
#48	North Creek Nurseries-Native Plants, Ferns, Grasses and Woody Plants
#47	Pineae Greenhouses-Suntory and Oro Annual Liners
#97	PSI (Plant Source International)-Unrooted Herbs & Annuals
#84 & 88	Plug Connection-Certified Organic Vegetables and Herbs, Bedding Plant Plugs, Specialty Annuals and Perennials and Poinsettias
#96	Ramsey County-Native Plants
#25, 35 & 55	Sawyer Nursery-Perennial Liners and Bare Root Plants
#58	Southwest Perennials-Large cell Seed and Vegetative Perennials
#05	Spring Valley Greenhouse-Clematis and Hardy Vines
#44, 53, 73 & 83	Syngenta-Unrooted Geraniums, Annuals, Yoder Mums and Poinsettias
#31	Takao Nursery-West Coast Grown Perennials and Specialty Annuals
#52, 62 & 92	Wagner Greenhouse-Fall Pansies, Florist Pot Crops & Cyclamen
#59	Walters Gardens-Summer Program for Daylilies, Hostas and Grasses
#79 & 69	Welby Gardens-Ecke Geraniums, Specialty Annuals and Perennials
#64 & 65	Wenke Greenhouses & Sunbelt-Bedding Plant Plugs and Vegetative Annuals

Plant Program General Guidelines

The following are some general guidelines to assist you in ordering young plants from us. As always, if you are interested in an item we do not list, please call and ask us about it. Due to space limitations and timing requirements, there are many items we carry that we could not include in the catalog. Requesting availability can be done through the phone or email and we will promptly advise you on availability and price.

Placing an order: In order to process your order quickly we would appreciate it if you could have the following information ready when you call us at: **1-800-380-4721** or **FAX us at 1-800-410-4721.**

- Type of plant material desired.
- Plant #, size, and quantity for each item.
- Requested ship week (Please refer to the individual program for lead times to be sure we have enough time to fill your order).
- Preferred ship method. If you don't specify one, we will choose the safest, most economical shipping we can.
- May we substitute with a similar variety if an item you have ordered is not available?

or place your order directly on our website - 24 hours a day - at:

www.germaniaseed.com

All of the programs and catalogs will be available on the web to download at: <http://germaniaseed.com/plantcat.tpl>

PLANT PROGRAM GENERAL GUIDELINES

This Catalog is for Commercial Growers Only

Lead Times: Lead times vary for different types of plants depending on time to grow the crop or time it takes to process and ship an order. Many long term crops are started before any orders are ever placed. Therefore, it is always best to book your orders as far in advance as possible to insure the best selection. (Ordering one year in advance is not at all uncommon.) If you do find yourself looking for some plant liners "at once," we will do our utmost to locate the product you need and inform you promptly of the availability.

Minimum Orders: We try our best to offer the lowest minimums on all our products. In most cases, this means one box. However, there are some exceptions. Please check each individual program for the minimum number of plants required to ship your order. Individual orders (not backorders) under \$300.00 will have a processing charge of \$19.75.

Pricing: Seed discounts do not apply to plant orders. We do offer volume discounts, early order discounts, and off-season shipping discounts depending on the supplier that best fills your needs. Please contact us for a quote.

All prices are subject to change without notice. We will do our best to inform you in advance should any unforeseen changes occur.

Labels: Germania Seed Company offers a complete label program of Pixie Tags, Thriftees and Stik Stakes. This is the most economical way to label your plants. In addition, many of our Germania Plant suppliers also offer tags for the plant varieties they grow as a convenience for our customers. Ordering plant tags with your plant orders can be an advantage when you only need a minimal amount or when trying to obtain labels for some of the more unusual varieties. Merchandising with a tag is important. If you can not locate a tag to fit your needs, please call our tag department.

Patented Items: Many of the vegetatively produced plant varieties are protected with U.S. patents. These varieties are labeled. Asexual propagation of these varieties is prohibited, except by permission of the patent holder. In some cases, a signed license agreement is also required to finish them.

Shipping: We ship plant material by several methods depending on the type of plant, the time of year, where you are located and where our grower is located. *At this time our network of growers is limited to shipping within the United States. We are unable to ship outside of the U.S. Preferred carriers are Fed Ex and air UPS. If you have a preferred method, please indicate it on your order and we will do our best to accommodate you. We ship all plant orders early in the week to insure delivery prior to the weekend. Most orders are shipped FOB: origin. This means the merchandise becomes your responsibility as soon as it has been turned over to the carrier. The freight costs will be added to your plant invoice. In several cases, our growers will ship to you freight prepaid (FOB delivered). This means we have included your

freight costs into the price of the plants and you will have no additional freight charges. Regardless of ship method, if damage occurs in transit, please refer to the claims section below.

What to do when you receive your plants: Unpack the boxes immediately and inspect for any damage or problems. Water if necessary. We ship many perennials in their dormant state in winter and early Spring. For these shipments, be sure to check for strong healthy roots as an indication of viability. If something still seems to be in error, see below for claims.

Claims: We always do our utmost to avoid problems when shipping live plants. However when a problem does occur, it is very important for you to notify us and the carrier immediately—usually within 48 hours in order to receive replacement plants or reimbursement. Failure to report a claim within this time period may result in delay or refusal of your claim.

For problems that appear to have occurred during transit:

- Visible damage should be noted either on the bill of lading or given directly to the carrier before signing for the shipment. Save the packing carton for possible inspection by the carrier at a later date. If damage is noticed after unpacking your shipment, please notify us immediately. Not all carriers will cover losses from concealed damage. All of your plant orders will have insurance with the carrier to help in claims for this type of undisclosed damage. Customers utilizing the FedEx Signature Release Authorization make it extremely difficult for us to resolve transportation claims and may limit our ability to issue credit. Therefore it is extremely important for you to sign for all live plant shipments. Do not refuse any shipment. This limits our ability to help you recover your losses. If you refuse a shipment, you are guaranteed to be responsible for the cost of the order and the cost of the freight back to the vendor. Please do not refuse a shipment.
- Germania works with only the most reliable, quality oriented vendors in the country. However, when something does appear to be incorrect or in an unhealthy state:
- Please notify us immediately upon unpacking your shipment with anything that doesn't look right. We will then alert the grower to a potential problem. In the case of perennials, some plants may be in a dormant state. They will need time to come out of dormancy, but should outperform non-vernalized plants of the same size.
- Whenever possible, take photos. This helps the grower identify how your problem occurred.
- In all cases, Germania will work with you and the vendor to correct the problem to your satisfaction. This does not guarantee a full refund in every situation. We do reserve the right to deny a claim that is denied by our

vendor or in the case of an unreasonable request.

Cancellations: Please see each individual plant program for cancellation policies. In most cases, cancellations cannot be accepted once the order is in production. We can help resell cancelled orders, but will invoice for any plants not resold.

Customer Communication: It is our intent to inform our customers of shortages, advance bookings, applicable early order discounts, and surplus inventories. At your request we will eliminate your name from these services by either e-mail, fax or telephone. In the event that you have made this request previously and are still receiving these calls, please contact Corky Kane at Germania Seed Company, at 1-800-380-4721 ext. 808.

Payment Terms: All plant prices are listed NET, based on your check with order, credit card (Visa, MasterCard, Discover & American Express), or for customers with approved credit, payment within 20 days. Our gross price which is 10%–25% over net will be applied to invoices outstanding after 20 days, depending on your orders.

We will be happy to process your order and charge it to your VISA, MASTERCARD, AMERICAN EXPRESS or DISCOVER account at time of invoicing. We cannot accept a credit or debit card as a form of payment once an order has been invoiced.

All invoices are due and payable 20 days after invoice date. Past due accounts are subject to a 2% per month late charge (24% annual rate). Applicable collection charges will be added to outstanding balances if it is necessary for an account to be turned over for collection. A service charge of \$35.00 will be made for any check that does not clear through your bank. (Not sufficient Funds, etc.)

Condition of Sale: In lieu of all other warranties, expressed or implied, and liability for possible negligence, Germania Seed Company, Inc. warrants to the extent of the purchase price that the seeds, plants, supplies or accessories sold are as described by us within recognized tolerances. We expressly disclaim any warranty of merchantability or of fitness for a particular purpose. Under all circumstances and regardless of whether the claim is based upon contract, negligence, mistake, omission or otherwise, and regardless of the extent of the loss, our liability is limited to the purchase price. As a condition of such liability, we must receive notice by registered mail within 30 days after any defect becomes apparent.

Shortages and Delays: All items are offered subject to crop failures or shortages. We cannot be responsible for loss caused by delays in delivery from strikes, fire, casualty or any other causes beyond our control.