

# 2021-2022 Seed Catalog

## A Family Business Since 1932

*To Our Many Friends and Wonderful Customers...*

We hope this message brings health and safety to you, your families, employees and loved ones!

We are excited about how well our industry has performed over these past two seasons in what has turned out to be unprecedented times. Gardening and our landscape certainly was something we all enjoyed during our time at home.

Being a family business since 1932, we are always working hard to earn and keep your business. This past year was a true testament to this and we rose to the challenge! Our war cry was **Stay Positive – Test Negative!** and that allowed us to continue to service your needs on a daily basis and be here when you needed us the most. Our staff really stepped up in a time of great need, so we are truly grateful for them!

We have all had to hear about supply chain disruptions, communication breakdowns and shortages due to this pandemic. We are committed to overcoming these challenges this year by adding many new and reliable varieties, stocking up during the summer months, bringing in crops earlier and maintaining established delivery dates for our Seed.

As Germania begins our 90th year . . . now is the time to avoid future challenges and problems . . . customers who place their orders EARLY will avoid backorders and delays in delivery!

Thank you for your continued confidence, best wishes for a healthy, safe, and prosperous year !!!



### **WANT TO ORDER EARLY AND SAVE EVEN MORE ???**

Early Order Discount of 5% off your seed order of \$1,000 or more  
if placed by Oct 31st!

We DO NOT have a minimum order requirement.

MEGAWATT™  
RED



**BEGONIA  
BRONZE  
LEAF**

Vibrant non-stop  
flowers; drought  
tolerant. Perfect for  
containers and gardens.  
**HOW TO GROW:**  
Plant in sun or part  
sun 12-16" (30-41  
cm) apart. Grows  
20-28" (51-71 cm)  
tall.

## Color Plant Tags **\$2.84 per 100**

Valid on minimum orders of 4,000+  
John Henry Pixie Tags thru 9/30/21 with  
annual purchases of \$250+ in Plants or Seeds  
Plus, you'll receive the 250,000 tag volume  
rate on ALL Pixie Tag orders thru June!

Order form & more info at:

[germaniaseed.com/tags](http://germaniaseed.com/tags)

### **3 Ways to Save!**

- **Order by 9/30** - Ship by 11/1  
Receive an extra **30% discount**  
Your price is \$2.84 per 100 tags
- **Order by 10/31** - Ship by 12/3  
Receive an extra **25% discount**  
Your price is \$3.12 per 100 tags
- **Order by 12/25**  
Receive an extra **10% discount**  
Your price is \$3.59 per 100 tags

**HOW TO GROW:**  
Plant in full sun.  
Space 18-24"  
(46-61 cm)

Space (01-91  
cm) apart

# BUSINESS TERMS AND CONDITIONS

We do not have a minimum order requirement and all orders are appreciated and shipped the same day received. Due to the increased costs of order processing and shipping by United Parcel Service and the U.S. Mail, the minimum shipping charge is \$9.75.

**Discounts - New for 2022**, and Early Order Discount of 5% off the listed prices in this catalog for orders of \$1,000 or more and placed before 10/31/2021.

We have revised our previous discount schedule. Originally it was based on your individual order total. Prices listed in this catalog reflect these previous discounts and allow you to benefit from these per order discounts on all of your orders. We have also increased the volume discount between packet sizes in order to better meet your needs and budget.

**Shipping**—All seeds are shipped FOB, Chicago IL Regular shipping charges will apply. DELIVERY IS LIMITED TO NORTH AMERICA. PLEASE CONSULT ONE OF OUR CUSTOMER SERVICE AGENTS. ALL CHARGES FOR SHIPMENTS OUTSIDE OF THE UNITED STATES WILL BE BILLED AT COST TO THE CUSTOMER, PLUS ANY CUSTOMS/DECLARATION FEES.

#### APPROXIMATE EXPRESS DELIVERY COST

(Price will be based on actual shipping cost).

	2nd Day Air	Next Day Air Saver (3 pm)
1-2 Lbs.	\$27.30	\$54.85
3-6 Lbs.	\$45.10	\$74.55
7-10 Lbs.	\$65.15	\$97.80

In order to make scheduled pick-up times for Express and Airmail carriers, your orders should be placed by 11:00 am C.S.T. in order to be filled and shipped that same day. All prices are quoted in U.S. Dollars and all shipments outside of the continental United States must be paid for in advance of shipping date with your cashiers check or credit card.

Please be specific on dates that you would like to have seed arrive if you will be closed or on vacation. We want to follow your instructions and not cause any inconveniences or delays.

Supplies, plastic tags, accessories and plants are priced net and are F.O.B. shipping point.

**Orders from new customers**—If merchandise is needed at once, cash remittance should accompany order; otherwise, bank and trade references should be furnished. Orders should be signed with an individual's name in writing.

**Prices**—Due to constant market fluctuations, all prices in this catalog are subject to change without notice. ALL PRICES ARE QUOTED IN U.S. DOLLARS and are based upon your check with order, credit card at time of shipping, or customers with approved credit and payment within 20 days.

**Charge Cards**—We will be happy to process your order and charge it to your VISA, MASTERCARD, AMERICAN EXPRESS or DISCOVER at time of invoicing. Once an order has been invoiced, any payment with a charge card will be subject to a 3% convenience fee.

**Special Orders**—We request you send us 50% advance deposit for all items that will need to be special ordered for you.

**Return of Merchandise**—Please inform us of the situation before returning any merchandise. We will promptly advise you of method to ship and proper destination. Please keep in mind that our re-stocking charge is 30-50%, depending on items. Do not return any merchandise without our prior permission.

**No returns**—except for an error on our part in filling, billing or processing your order.

**Claims**—All claims must be made within 24 hours of delivery. Please contact our customer service dept. immediately if you have a problem.

**Confirmations**—Confirmation of orders are sent upon request or when future deliveries will be made.

**Shortages and Delays**—All items are offered subject to crop failures or shortages. We cannot be responsible for loss caused by delays in delivery from strikes, fire, casualty or any other causes beyond our control.

**Condition of Sale**—In lieu of all other warranties, expressed or implied, and liability for possible negligence, Germania Seed Co., Inc., warrants to the extent of the purchase price that the seeds, plants, supplies or accessories sold are as described by us on our container within recognized tolerances. We expressly disclaim any warranty of merchantability or of fitness for a particular purpose. Under all circumstances and regardless of whether the claim is based upon contract, negligence, mistake, omission or otherwise, and regardless of the extent of the loss, our liability is limited to the purchase price. As a condition of such liability, we must receive notice by registered mail within 30 days after any defect becomes apparent.

All invoices are due and payable 20 days after invoice date. Past due accounts are subject to a 2% per month late charge (24% annual rate). All discounts and special pricing are contingent upon payment term. We reserve the right to rescind any and all discounts on delinquent accounts. Applicable collection charges will be added to outstanding balances if it is necessary for account to be turned over for collection. A service charge of \$50.00 will be made for any check that does not clear through your bank. (Not Sufficient Funds, etc.)

It is our intent to inform our customers of shortages, advance bookings, applicable early order discounts, surplus inventory, etc.,. We will eliminate your name upon your request by either email, fax, or telephone. In the event this has not been effective, please directly contact Corky Kane at Germania Seed Co, at 800-380-4721 ext: 801.

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## NURSERY MARKING PEN - 8918

A fine line felt marker that marks on ANYTHING. Will solve all your marking problems. Instant drying, sun-fast, waterproof, permanent and non-smearing.

- Each \$4.25; 6 for \$23.10; dozen \$43.80

