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<u>Annuals</u>			
185 - 212	MI	27	DGI Propagators Vegetative Annuals, Geraniums, New Guinea Impatiens, and Assorted Trays
213 - 233	MI	41	Mast Young Plants Vegetative Annuals, Begonias, Geraniums, and Mixed Cell Liners
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235 - 246	FL	22	Emerald Coast Growers Perennials, Grasses, Succulents and Native Wonder Collection
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Plant Program General Guidelines

The following are some general guidelines to assist you in ordering young plants from us. As always, if you are interested in an item we do not list, please call and ask us about it. Due to space limitations and timing requirements, there are many items we carry that we could not include in the catalog. Requesting availability can be done through the phone or email and we will promptly advise you on availability and price.

Placing an order

In order to process your order quickly we would appreciate it if you could have the following information ready:

- Type of plant material desired.
- Plant #, size, and quantity for each item.
- Requested ship week (Please refer to the individual program for lead times to be sure we have enough time to fill your order).
- Preferred ship method. If you don't specify one, we will choose the safest, most economical shipping we can.
- May we substitute with a similar variety if an item you have ordered is not available?

How to Place an Order

Phone: 800-380-4721
Fax: 800-410-4721

or place your order directly on our website, 24 hours a day at:
www.germaniaseed.com



In addition to the programs we have printed in this Early Bird Catalog, we will have many more programs coming out soon!

Vendor	Description	Program #(s)
AG2 TC	Specialty Tissue Cultured Liner Perennials and Tropical Foliage	54
AG3	Specialty Tissue Cultured Liner Perennials and Tropical Foliage	17
Agri-Starts	Specialty Tissue Cultured Liner Perennials and Tropical Foliage	6
Barone Gardens	Annuals, Succulents, Herbs, and Combos	7
Leo Berbee Bulb	Cut Flower Bulbs, Bare Root Perennials, and Fall Bulbs	02, 12
Bosgraaf Greenhouse	Karma Dahlias and Pot Crop Dahlias	87
Cal Seedling	Bedding Plant Plugs from Seed	28
Casa Flora	Hardy and Tropical Fern Liners	45
Creek Hill Nursery	Grasses, Hydrangeas and other Perennials	13
Danziger Unrooted Cuttings	Annuals, Perennials, Combos, and Herbs	88
DGI Propagators	Garden Mums, Pot Mums, and Fall Companions	67
Donahue's Greenhouse	Clematis and Climbing Vines	39
Esbenshades Greenhouse	Annuals, Perennials, Combo Liners, Succulents, Foliage, and Herbs	9
Galema's Greenhouse	Annuals, Perennials, Combos, Succulents, and Herbs	46
Green Leaf Keepsake	Mandevilla, Hydrangea, Garden Mums, and Hibiscus	08, 23, 90
Gro 'n Sell	Cut Flower Plugs, Perennials, Herbs, and Vegetative Annuals	11
Gulley Greenhouse	Perennial Liners featuring Plant Select, and Annuals	3
Hatchett Creek Nursery	Specialty Annuals, Woody Plants, and Tropicals	18
Headstart Nursery	Annuals, Perennials, Cut Flowers, Organic Veggies and Herbs	40
Hillcrest Nursery	Certified Organic Herbs	74
James Greenhouses	Perennials, Herbs, Canna, Colocasia, and Hosta's	35
John den Haan Nursery	#1 Grade Bareroot Iris, Hosta's, and Peonies. and Perennials for Fall	38, 68
Kube-Pak	Annuals, Cut Flowers, and Perennials	42
Lucas Greenhouses	Vegetative Annuals, Geraniums, Mixed Cell Trays, Gardens Mums, and Poinsettias	15, 50, 69
Malmborg's	Vegetative Geraniums, Regal Geraniums, Herbs and Specialty Annuals	75
Mast Young Plants	Garden Mums	61
Millstadt Greenhouse	Annuals, Garden Mums, and Poinsettias	14, 24, 34
Natural Beauty	Annuals, Vegetables, Herbs, Pansies, and Summer Annual Plugs	55, 95
North Carolina Farms	Foliage Liners, Flowering Plants, Assortments, and Unrooted Cuttings	43
North Creek Nursery	Native Plants, Perennials, Ferns, Grasses, and Woody Plants	48
Pacific Growers	Geraniums, New Guinea Impatiens, Vegetative Annuals, and Mixed Cells	98
Patchwork Gardens	Annuals, Perennials, Vegetables, and Herbs	25
PSI Unrooted Cuttings	Annuals, Herbs, and Vinca Vine	97
Plug Connection	Certified Organic Vegetables and Herbs, Bedding Plant Plugs, Specialty Annuals, and Perennials	84
Quality Cuttings Unrooted Cuttings	Annuals, Perennials, Succulents, and Herbs	37
Raker-Roberta's	Pansies, Summer Annual Plugs, Garden Mums, and Poinsettias	16, 36, 66
Roseville Farms	Specialty Clematis	56
Swift	Vernalized and Small Plug Perennials, Native Plants, Vegetables, and Herbs	10, 20
Syngenta Unrooted Cuttings	Annuals, Geraniums, and Kwik Kombos	33, 44, 73, 83, 93
Takao Nursery	West Coast Grown Perennials and Specialty Annuals	31
Wagner Greenhouse	Annuals, Vegetables, and Herbs, Primula, Ranunculus, Ornamental Peppers, Fall Pansies, and Cyclamen	72, 52, 62, 92
Wenke & Sunbelt Greenhouses	Bedding Plant Plugs and Vegetative Annuals	64, 65

All of the programs and catalogs will be available for download at:
www.germaniaseed.com/plantcat

Plant Program General Guidelines *This Catalog Is For Commercial Growers Only*

Lead Times: Lead times vary for different types of plants depending on time to grow the crop or time it takes to process and ship an order. Many long term crops are started before any orders are ever placed. Therefore, it is always best to book your orders as far in advance as possible to insure the best selection. (Ordering one year in advance is not at all uncommon.) If you do find yourself looking for some plant liners "at once," we will do our utmost to locate the product you need and inform you promptly of the availability.

Minimum Orders: We try our best to offer the lowest minimums on all our products. In most cases, this means one box. However, there are some exceptions. Please check each individual program for the minimum number of plants required to ship your order. Individual orders (not backorders) under \$300.00 will have a processing charge of \$25.00.

Pricing: Seed discounts do not apply to plant orders. We do offer volume discounts, early order discounts, and off-season shipping discounts depending on the supplier that best fills your needs. Please contact us for a quote.

All prices are subject to change without notice. We will do our best to inform you in advance should any unforeseen changes occur.

Labels: Germania Seed Company offers a complete label program of Pixie Tags, Thriftees and Stik Stakes. This is the most economical way to label your plants. In addition, many of our Germania Plant suppliers also offer tags for the plant varieties they grow as a convenience for our customers. Ordering plant tags with your plant orders can be an advantage when you only need a minimal amount or when trying to obtain labels for some of the more unusual varieties. Merchandising with a tag is important. If you can not locate a tag to fit your needs, please call our tag department.

Patented Items: Many of the vegetatively produced plant varieties are protected with U.S. patents. These varieties are labeled. Asexual propagation of these varieties is prohibited, except by permission of the patent holder. In some cases, a signed license agreement is also required to finish them.

Shipping: We ship plant material by several methods depending on the type of plant, the time of year, where you are located and where our grower is located. At this time our network of growers is limited to shipping within the United States. We are unable to ship outside of the U.S. Preferred carriers are Fed Ex and air UPS. If you have a preferred method, please indicate it on your order and we will do our best to accommodate you. We ship all plant orders early in the week to insure delivery prior to the weekend. Most orders are shipped FOB: origin. This means the merchandise becomes your responsibility as soon as it has been turned over to the carrier. The freight costs will be added to your plant invoice. In a few cases, our growers will ship to you freight prepaid (FOB delivered). This means we have included your freight costs into the price of the plants and

you will have no additional freight charges. Regardless of ship method, if damage occurs in transit, please refer to the claims section below.

What to do when you receive your plants: Unpack the boxes immediately and inspect for any damage or problems. Water if necessary. We ship many perennials in their dormant state in winter and early Spring. For these shipments, be sure to check for strong healthy roots as an indication of viability. If something still seems to be in error, see below for claims.

Claims: We always do our utmost to avoid problems when shipping live plants. However when a problem does occur, it is very important for you to notify us and the carrier immediately—usually within 24 hours in order to receive replacement plants or reimbursement. Failure to report a claim within this time period may result in delay or refusal of your claim.

For problems that appear to have occurred during transit:

- Visible damage should be noted either on the bill of lading or given directly to the carrier before signing for the shipment. Save the packing carton for possible inspection by the carrier at a later date. If damage is noticed after unpacking your shipment, please notify us immediately. Not all carriers will cover losses from concealed damage. Most of your plant orders will have insurance with the carrier to help in claims for this type of undisclosed damage. Customers utilizing the FedEx Signature Release Authorization make it extremely difficult for us to resolve transportation claims and may limit our ability to issue credit. Therefore it is extremely important for you to sign for all live plant shipments. Do not refuse any shipment. This limits our ability to help you recover your losses. If you refuse a shipment, you are guaranteed to be responsible for the cost of the order and the cost of the freight back to the vendor. Please do not refuse a shipment.
- Germania works with only the most reliable, quality oriented vendors in the country. However, when something does appear to be incorrect or in an unhealthy state:
- Please notify us immediately upon unpacking your shipment with anything that doesn't look right. We will then alert the grower to a potential problem. In the case of perennials, some plants may be in a dormant state. They will need time to come out of dormancy, but should outperform non-vernalized plants of the same size.
- Whenever possible, take photos. This helps the grower identify how your problem occurred.
- In all cases, Germania will work with you and the vendor to correct the problem to your satisfaction. This does not guarantee a full refund in every situation. We do reserve the right to deny a claim that is denied by our vendor or in the case of an unreasonable request.

Cancellations: Please see each individual plant program for cancellation policies. In most cases, cancellations cannot be accepted once the order is in production. We can help resell cancelled orders, but will invoice for any plants not resold.

Customer Communication: It is our intent to inform our customers of shortages, advance bookings, applicable early order discounts, and surplus inventories. At your request we will eliminate your name from these services by either e-mail, fax or telephone. In the event that you have made this request previously and are still receiving these calls, please contact Corky Kane at Germania Seed Company, at 1-800-380-4721 ext. 801.

Payment Terms: All plant prices are listed NET, based on your check with order, credit card (Visa, MasterCard, Discover & American Express), or for customers with approved credit, payment within 20 days. Our gross price which is 10%–25% over net will be applied to invoices outstanding after 20 days, depending on your orders.

We will be happy to process your order and charge it to your VISA, MASTERCARD, DISCOVER, AMERICAN EXPRESS or account at time of invoicing. Once an order has been invoiced, any payment with a charge card will be subject to a 3% convenience fee.

All invoices are due and payable 20 days after invoice date. Past due accounts are subject to a 2% per month late charge (24% annual rate). Applicable collection charges will be added to outstanding balances if it is necessary for an account to be turned over for collection and any action to secure this debt will be subject to attorney fees. A service charge of \$35.00 will be made for any check that does not clear through your bank. (Not sufficient Funds, etc.)

Condition of Sale: In lieu of all other warranties, expressed or implied, and liability for possible negligence, Germania Seed Company, Inc. warrants to the extent of the purchase price that the seeds, plants, supplies or accessories sold are as described by us within recognized tolerances. We expressly disclaim any warranty of merchantability or of fitness for a particular purpose. Under all circumstances and regardless of whether the claim is based upon contract, negligence, mistake, omission or otherwise, and regardless of the extent of the loss, our liability is limited to the purchase price. As a condition of such liability, we must receive notice by registered mail within 30 days after any defect becomes apparent.

Shortages and Delays: All items are offered subject to crop failures or shortages. We cannot be responsible for loss caused by delays in delivery from strikes, fire, casualty or any other causes beyond our control.

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